## ACLU Nebraska Lincoln, Nebraska

March 31, 2017

Consolidating Financial Statements and Report of Independent Certified Public Accountants



# Year ended March 31, 2017

## TABLE OF CONTENTS

	Page No.
Report of Independent Certified Public Accountants	1-2
Consolidating Financial Statements	
Consolidating Statement of Financial Position	3
Consolidating Statement of Activities	4
Consolidating Statement of Functional Expenses - Program Services	5
Consolidating Statement of Functional Expenses - Support Services	6
Consolidating Statement of Cash Flows	7
Notes to Consolidating Financial Statements	8-13
Supplemental Information	
Schedule of Expenses - Union	17
Schedule of Expenses - Foundation	18



### REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS

The Board of Directors ACLU Nebraska Lincoln, Nebraska

We have audited the accompanying consolidating financial statements of ACLU Nebraska, which comprise the consolidating statement of financial position as of March 31, 2017 and the related consolidating statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the consolidating financial statements.

### Management's Responsibility for the Consolidating Financial Statements

Management is responsible for the preparation and fair presentation of these consolidating financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidating financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these consolidating financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidating financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidating financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidating financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidating financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidating financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

1

### **Opinion**

In our opinion, the consolidating financial statements referred to above present fairly, in all material respects, the consolidating financial position of ACLU Nebraska as of March 31, 2017 and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### Other Matter

Our audit was conducted for the purpose of forming an opinion on the consolidating financial statements as a whole. The supplemental schedule of expenses – Union and schedule of expenses - Foundation is presented for purposes of additional analysis and is not a required part of the consolidating financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidating financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidating financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidating financial statements or to the consolidating financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidating financial statements as a whole.

September 23, 2017

WBE LLP

## CONSOLIDATING STATEMENT OF FINANCIAL POSITION

## March 31, 2017

## ASSETS

			Union	Fo	oundation	Eli	minations		Total
CURRENT ASSETS Cash and cash equivalents (note A) Investments (notes A, B and C) Prepaid expenses		\$	50,973	\$	307,894 179,032 1,328	\$	-	\$	358,867 179,032 1,328
Receivables (notes A and D) Pledges receivable (notes A and E)			6,165		318,913 75,000		(12,732)		312,346 75,000
Total current assets			57,138		882,167		(12,732)		926,573
PROPERTY AND EQUIPMENT (notes A	A and F)				10,397				10,397
Total assets		\$	57,138	\$	892,564	\$	(12,732)	\$	936,970
L	JABILITIES AN	DN	IET ASSE	ETS					
CURRENT LIABILITIES									
Accounts payable Accrued salaries		\$	12,732	\$	4,997 4,863	\$	(12,732)	\$	4,997 4,863
Payroll tax liabilities Accrued pension Accrued vacation			296		996 2,664 20,241		- - -		996 2,960 20,241
Total current liabilities			13,028		33,761		(12,732)		34,057
NET ASSETS (note A) Unrestricted Temporarily restricted			44,110		783,803 75,000		- -		827,913 75,000
Total net assets			44,110		858,803			_	902,913
Total liabilities and net assets		\$	57,138	\$	892,564	\$	(12,732)	\$	936,970

## CONSOLIDATING STATEMENT OF ACTIVITIES

		Union	Fo	oundation		Total
CHANGES IN UNRESTRICTED NET ASSETS						
Revenue and support	_		_		_	
ACLU membership	\$	8,960	\$	<b>-</b>	\$	8,960
ACLU GMI		50,000		200,000		250,000
ACLU shared revenue		1,397		369,908		371,305
Contributions, unrestricted		-		138,708		138,708
External giving program		-		24,527		24,527
Unrestricted grant income		-		105,500		105,500
Unrealized gain on investments		-		16,327		16,327
Interest income		-		4,409		4,409
Realized loss on sale of investments		-		(566)		(566)
Events income		-		13,400		13,400
Attorney fees		-		57,382		57,382
Other income				625		625
Total revenue and support		60,357		930,220	_	990,577
Expenses						
Program services		32,383		367,079		399,462
Support services		14,946		141,464		156,410
Support services	_	14,740		141,404		130,410
Total expenses		47,329		508,543		555,872
		12.020		401 677		12 1 705
Increase in unrestricted net assets		13,028		421,677		434,705
CHANGES IN TEMPORARILY RESTRICTED NET ASSETS						
Temporarily restricted grant income		_		75,000		75,000
INCREASE IN NET ASSETS		13,028		496,677		509,705
Net assets at beginning of year		31,082		362,126		393,208
Net assets at end of year	\$	44,110	\$	858,803	\$	902,913
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## CONSOLIDATING STATEMENT OF FUNCTIONAL EXPENSES - PROGRAM SERVICES

					Total					
							]	Program	I	Program
		Union		Litigation		Education		Services		Services
Salaries	\$	17,830	\$	79,973	\$	74,975	\$	154,948	\$	172,778
Employee benefits		4,925		23,053		21,612		44,665		49,590
Payroll taxes		1,387		6,442		6,040		12,482		13,869
Contract labor		-		5,075		4,758		9,833		9,833
Litigation expenses		-		17,218		-		17,218		17,218
Lobbying		176		-		42,235		42,235		42,411
Professional fees		822		3,671		3,441		7,112		7,934
Office expenses		763		5,607		5,257		10,864		11,627
Printing		892		1,081		1,014		2,095		2,987
Telephone		534		2,521		2,363		4,884		5,418
Insurance		252		2,988		2,800		5,788		6,040
Rent		1,715		7,864		7,374		15,238		16,953
Postage		-		1,102		1,033		2,135		2,135
Meetings and conferences		1,656		1,801		1,687		3,488		5,144
Travel		333		1,710		1,604		3,314		3,647
Bank fees		146		753		707		1,460		1,606
Public education		-		14,753		13,830		28,583		28,583
Miscellaneous	_	952		380		357		737		1,689
Total expenses	<u>\$</u>	32,383	\$	175,992	\$	191,087	\$	367,079	\$	399,462

## CONSOLIDATING STATEMENT OF FUNCTIONAL EXPENSES - SUPPORT SERVICES

	<u></u>		Union			Fo			
		anagement and General	Fund Raising	Support Services	M	anagement and General	Fund Raising	Support Services	Total Support Services
Salaries Employee benefits Payroll taxes Professional fees Office expenses Printing Telephone Insurance Rent Postage	\$	5,900 1,629 459 272 253 295 177 83 567	\$ 2,261 625 176 104 97 113 68 32 217	\$ 8,161 2,254 635 376 350 408 245 115 784	\$	51,273 14,780 4,130 2,354 3,595 693 1,616 1,915 5,042	\$ 19,651 5,665 1,583 902 1,378 266 619 734 1,932 271	\$ 70,924 20,445 5,713 3,256 4,973 959 2,235 2,649 6,974 978	\$ 79,085 22,699 6,348 3,632 5,323 1,367 2,480 2,764 7,758 978
Meetings and conferences Event expenses Travel Bank fees		548 - 111 48	210 204 42 19	758 204 153 67		1,155 - 1,096 483	443 14,954 420 185	1,598 14,954 1,516 668	2,356 15,158 1,669 735
Miscellaneous  Total expenses before depreciation		10,657	4,289	14,946		89,083	49,097	138,180	774 153,126
Depreciation  Total expenses	<u> </u>	10,657	\$ 4,289	\$ 14,946	\$	3,284 92,367	\$ 49,097	3,284 \$ 141,464	3,284 \$ 156,410

## CONSOLIDATING STATEMENT OF CASH FLOWS

# Year ended March 31, 2017

	Union	Foundation	Total
Cash flows from operating activities Cash received from operations	\$ 71,209	\$ 662,743	\$ 733,952
Cash paid to suppliers and employees	\$ 71,209 (61,698)	\$ 662,743 (503,863)	(565,561)
Interest received	(01,076)	120	120
Net cash provided by operating activities	9,511	159,000	168,511
Cash flows from investing activities			
Proceeds from sale of investments	-	7,136	7,136
Redemption of certificates of deposit	-	73,909	73,909
Purchase of property and equipment		(3,462)	(3,462)
Net cash provided by investing activities	-	77,583	77,583
NET INCREASE IN CASH AND CASH EQUIVALENTS	9,511	236,583	246,094
Cash and cash equivalents at beginning of year	41,462	71,311	112,773
Cash and cash equivalents at end of year	\$ 50,973	\$ 307,894	\$ 358,867
Reconciliation of increase in net assets			
to net cash provided by operating activities			
Increase in net assets	\$ 13,028	\$ 496,677	\$ 509,705
Adjustments to reconcile increase in net assets			
to net cash provided by operating activities			
Depreciation	-	3,284	3,284
Unrealized gain on investments	-	(16,327)	(16,327)
Realized loss on sale of investments	-	566	566
Reinvested interest income, net of investment fees	-	(3,834)	(3,834)
(Increase) decrease in assets Receivables	10,852	(263,441)	(252,589)
Other receivables	10,632	16,134	16,134
Pledges receivable	_	(75,000)	(75,000)
Prepaid expenses	_	3,697	3,697
Cash surrender value of life insurance	_	1,102	1,102
Increase (decrease) in liabilities		, -	, -
Accounts payable	(14,412)	(1,257)	(15,669)
Accrued wages	-	(668)	(668)
Payroll tax liabilities	-	(1,232)	(1,232)
Accrued pension	43	389	432
Accrued vacation		(1,090)	(1,090)
Total adjustments to increase in net assets	(2.517)	(227 677)	(2/1 10/)
increase in her assets	(3,517)	(337,677)	(341,194)
Net cash provided by operating activities	\$ 9,511	\$ 159,000	\$ 168,511

See accompanying notes to consolidating financial statements.

#### NOTES TO CONSOLIDATING FINANCIAL STATEMENTS

ACLU Nebraska (the Union) was organized to further the objectives of the American Civil Liberties Union and to advance the causes of civil liberties in the State of Nebraska, including the rights of free speech, free press, free assemblage, equality before the law, and other civil liberties, and to take all legitimate action in the furtherance and defense of such purposes. The Union's objective is sought wholly without political partisanship. ACLU Nebraska Foundation (the Foundation) was organized to support the activities of the Union.

#### NOTE A - SUMMARY OF ACCOUNTING POLICIES

A summary of significant accounting policies consistently applied in the preparation of the accompanying consolidating financial statements follows:

**Method of Accounting.** The accompanying consolidating financial statements have been prepared on the accrual method of accounting.

**Principles of Consolidation.** The accompanying consolidating financial statements for the year ended March 31, 2017 include the accounts of the Foundation and the Union. All significant intercompany investments, transactions and account balances have been eliminated in consolidation.

**Cash and Cash Equivalents.** For purposes of the consolidating statement of cash flows, the Foundation and the Union consider all unrestricted highly liquid investments with a maturity of three months or less to be cash equivalents.

**Net Asset Classification.** The Union and Foundation reports information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

**Unrestricted Net Assets.** Net assets that are not subject to outside restrictions.

**Temporarily Restricted Net Assets**. Net assets on which grantors or donors have placed restrictions regarding the use of the funds or the time period in which the funds can be used. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as "net assets released from restrictions." Temporarily restricted net assets consist of a time restricted pledge receivable.

**Permanently Restricted Net Assets.** Net assets whose funds must be held indefinitely. The Union and Foundation have not received any funds that would be classified as permanently restricted net assets as of March 31, 2017.

**Receivables and Pledges Receivable.** Receivables and pledges receivable are stated at the amount management expects to collect from balances outstanding at year-end. Based on management's assessment of the credit history with the organizations having outstanding balances and current relationships with them, it has concluded that realization losses on balances outstanding at year-end will be immaterial.

**Investments.** Investments in marketable securities with readily determinable fair values and all investments in debt securities are reported at their fair values in the consolidating statement of financial position. Unrealized gains and losses are included in the change in net assets.

## NOTES TO CONSOLIDATING FINANCIAL STATEMENTS

#### NOTE A - SUMMARY OF ACCOUNTING POLICIES - CONTINUED

**Fair Value Measurements.** The Financial Accounting Standards Board has issued guidance defining fair value, establishing a framework for measuring fair value and expanding disclosures about fair value measurements. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The Foundation utilizes a fair value hierarchy to prioritize the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy are described as follows:

- Level 1 Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Foundation has the ability to access.
- Level 2 Inputs to the valuation methodology include:
  - quoted prices for similar assets or liabilities in active markets;
  - quoted prices for identical or similar assets or liabilities in inactive markets;
  - inputs other than quoted prices that are observable for the asset or liability;
  - inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest priority level of any input that is significant to the fair value measurement. Transfers between levels shall occur at the actual date of the event or change in circumstances that caused the transfer. Valuation techniques used should maximize the use of observable inputs and minimize the use of unobservable inputs.

**Property and Equipment.** Property and equipment are carried at cost, if purchased and at fair market value at the date of contribution, if received by donation, less accumulated depreciation. Depreciation is provided for in amounts sufficient to relate the cost of depreciable assets to operations over their estimated useful lives computed primarily on the straight-line method. It is the Foundation's policy to capitalize property and equipment over \$500. Lesser amounts are expensed. The estimated lives by asset class follow:

Building and leasehold improvements 15-39 years
Office equipment 3-10 years

**Leave Policy.** During the first three years of employment, an employee earns 80 hours of vacation leave per year. Beginning with the fourth and through the fifth year, an employee earns the maximum amount of vacation per year at 120 hours. After the fifth year, an employee earns a maximum of 160 vacation hours per year. Employees may accumulate vacation leave up to 320 hours. The Foundation's policy is to pay this liability upon termination of employment as required by Nebraska law.

#### NOTES TO CONSOLIDATING FINANCIAL STATEMENTS

#### NOTE A - SUMMARY OF ACCOUNTING POLICIES - CONTINUED

**Income Taxes.** The Union is exempt from Federal income taxes under Section 501(c)(4) of the Internal Revenue Code. The Foundation is exempt from Federal income taxes under Section 501(c)(3) of the Internal Revenue Code. As such, income earned in the performance of their exempt purposes is not subject to income tax, except on net income derived from unrelated business activities. For the year ended March 31, 2017, the Union and the Foundation had no tax liability on unrelated business activity. The Union and the Foundation believe that they have appropriate support for any tax positions taken, and as such, do not have any uncertain tax positions that are material to the financial statements.

The Union and the Foundations' federal Returns of Organization Exempt from Income Tax (Form 990) for March 31, 2017, 2016, and 2015 are subject to examination by the IRS, generally for three years after they were filed.

Membership dues paid to the Union are not deductible on the individual members' personal income tax returns. Contributions to the Foundation, however, are deductible on the individual donors' personal income tax returns.

**Use of Estimates.** The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### **NOTE B - INVESTMENTS**

Investments as of March 31, 2017 consist of the following:

	Cost	Market Value
Total investments	<u>\$ 121,721</u>	\$ 179,032
Gross unrealized gain		\$ 57,311

### **NOTE C - FAIR VALUE MEASUREMENTS**

The following is a description of the valuation methodologies used for assets and liabilities measured at fair value. There have been no changes in methodologies used during the year ended March 31, 2017.

Equities and money market accounts: Valued at the last reported sales price on the day of valuation.

Mutual funds and exchange-traded funds: Valued at fair value based on quoted market or bid prices.

### NOTES TO CONSOLIDATING FINANCIAL STATEMENTS

### NOTE C - FAIR VALUE MEASUREMENTS - CONTINUED

Hedge funds: Valued at fair value based on the applicable percentage ownership of the underlying net assets on the measurement date. In determining fair value, the entity utilizes, as a practical expedient, the net asset value (or equivalent) provided by the fund managers ("NAV of funds"). The underlying common trust funds and hedge funds value securities and other financial instruments on a fair value. The estimated fair values of certain investments of the underlying hedge funds, which may include private placements and other securities for which prices are not readily available, are determined by the sponsor of the hedge funds and may not reflect amounts that could be realized upon immediate sale, nor amounts that ultimately may be realized. Accordingly, the estimated fair values may differ significantly from the values that would have been used had a ready market existed for these investments.

The preceding methods described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the Foundation believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

The following table sets forth the balances of assets and liabilities measured at fair value on a recurring basis as of March 31, 2017.

	Fair Value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Equities	\$ 15,450	\$ 15,450	\$ -	\$ -
Mutual funds				
Large-cap U.S. equity	16,267	16,267	-	-
Small/mid-cap U.S. equity	10,485	10,485	-	-
International equity	35,805	35,805	-	-
Intermediate-term bond	15,906	15,906	-	-
High-yield bond	8,413	8,413	-	-
Other bond	6,357	6,357	-	-
Real estate and commodities	1,632	1,632		
Total mutual funds	94,865	94,865		
Exchange-traded funds				
Large-cap U.S. equity	15,250	15,250	_	-
Small/mid-cap U.S. equity	6,124	6,124	_	-
International equity	6,068	6,068	_	-
Short-term, long-term and intermediate-term bonds	4,747	4,747	_	-
Real estate and hard assets (commodities)	8,374	8,374		
Total exchange-traded funds	40,563	40,563		
Hedge funds (a)	15,740			
Money market accounts held in investment	12,414	12,414		
	\$ 179,032	\$ 163,292	\$ -	\$ -

#### NOTES TO CONSOLIDATING FINANCIAL STATEMENTS

#### NOTE C - FAIR VALUE MEASUREMENTS - CONTINUED

(a) In accordance with the guidance provided by FASB ASU 2015-07, Subtopic 820-10, certain investments that are measured at fair value using the net asset value per share (or its equivalent) practical expedient have not been classified in the fair value hierarchy. The fair value amounts presented in this table are intended to permit reconciliation of the fair value hierarchy to the amounts presented in the consolidated statements of financial position.

Total realized gains or losses and the change in unrealized gains or losses are included in the Consolidating Statement of Activities.

#### NOTE D - TRANSACTIONS WITH NATIONAL OFFICE

The American Civil Liberties Union Foundation (ACLU Foundation) supports the activities of the Foundation with a subsidy and revenue sharing. The ACLU Foundation remits the subsidy on a monthly basis and the revenue sharing is calculated annually. The ACLU Foundation also provides group insurance and pension administration to the Foundation on a cost reimbursement basis. The pension plan is a defined benefit multiemployer plan. The Foundation incurred an expense of \$9,488 and the Union an expense of \$1,055 for their share of the plan costs, which is included in employee benefits in the Consolidating Statements of Functional Expenses.

The American Civil Liberties Union, Inc. (ACLU) collects the dues from the membership of the Union. The ACLU allocates and remits the Union's portion of the membership dues monthly.

The ACLU Foundation and ACLU owe the Foundation and Union, \$306,181 and \$6,165, respectively. These amounts are shown in receivables on the Consolidating Statement of Financial Position.

### NOTE E - PLEDGES RECEIVABLE

Pledges receivable consist of a grant for operations of \$75,000 for the year ended March 31, 2017. All pledges receivable are expected to be collected in the subsequent year.

### **NOTE F - PROPERTY AND EQUIPMENT**

Property and equipment consists of the following:

Office equipment Less accumulated depreciation	\$ 21,940 (11,543)
	\$ 10,397

The financial statements included depreciation expense of \$3,284 for the year ended March 31, 2017.

### NOTES TO CONSOLIDATING FINANCIAL STATEMENTS

#### **NOTE G - LEASES**

On September 15, 2015, ACLU Nebraska entered into a 7-year lease agreement for office space in Lincoln for \$2,513 per month commencing December 1, 2015 and expiring November 30, 2022. The rent payments will increase (\$0.50 per square foot) at the end of years 2 and 4 of the 7-year contract.

Rent expense for the year ended March 31, 2017 was \$24,710, which includes rent, additional utilities expense and parking.

Minimum lease payments for the years following March 31, 2017 are as follows:

### Years ending March 31,

2018	\$ 30,507
2019	31,200
2020	31,547
2021	32,240
2022	32,240
Thereafter	21,493
	\$ 179,227

### **NOTE H - CONCENTRATIONS**

See Note D for concentrations with the national office.

### **NOTE I - RETIREMENT PLANS**

The Union offers retirement plans for all employees. Employees hired prior to April 1, 2009 participate in the American Civil Liberties Union Defined Benefit Retirement Plan. Employees hired after April 1, 2009 participate in the American Civil Liberties Union Defined Contribution Plan. After age 21 the Union contributes 2% of eligible employees pay and matches employee contributions 100% for first 1% plus 50% of the next 5% of employees pay. The Union contributed \$10,544 to the defined benefit plan and \$7,234 to the defined contribution plan for the year ended March 31, 2017.

### **NOTE J - SUBSEQUENT EVENTS**

Subsequent events have been evaluated through the audit report date, the date that the consolidating financial statements were available to be issued.

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SUPPLEMENTAL INFORMATION

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# SCHEDULE OF EXPENSES - UNION

			Ma	ınagement				Total		Total
	]	Program	and					upport	Union	
		Services		General	Fun	draising	S	ervices	Expenses	
Salaries	\$	17,830	\$	5,900	\$	2,261	\$	8,161	\$	25,991
Employee benefits		4,925		1,629		625		2,254		7,179
Payroll taxes		1,387		459		176		635		2,022
Lobbying		176		-		-		-		176
Professional fees		822		272		104		376		1,198
Office expenses		763		253		97		350		1,113
Printing		892		295		113		408		1,300
Telephone		534		177		68		245		779
Insurance		252		83		32		115		367
Rent		1,715		567		217		784		2,499
Meetings and conferences		1,656		548		210		758		2,414
Event expenses		_		_		204		204		204
Travel		333		111		42		153		486
Bank fees		146		48		19		67		213
Miscellaneous		952		315		121		436		1,388
	_									
Total expenses	\$	32,383	\$	10,657	\$	4,289	\$	14,946	\$	47,329

## SCHEDULE OF EXPENSES - FOUNDATION

						Total		Management				Total		Total
					Program			and				Support	Fo	oundation
	Li	itigation	Е	ducation	-	Services	General		<u>Fundraising</u>		S	ervices	Expenses	
0-1	¢.	70.072	Φ	74.075	Φ	154040	¢.	51 272	¢.	10.651	¢.	70.024	¢.	225 972
Salaries	\$	79,973	\$	74,975	\$	154,948	\$	51,273	\$	19,651	\$	70,924	\$	225,872
Employee benefits		23,053		21,612		44,665		14,780		5,665		20,445		65,110
Payroll taxes		6,442		6,040		12,482		4,130		1,583		5,713		18,195
Contract labor		5,075		4,758		9,833		-		-		-		9,833
Litigation expenses		17,218		-		17,218		-		-		-		17,218
Lobbying		-		42,235		42,235		-		-		-		42,235
Professional fees		3,671		3,441		7,112		2,354		902		3,256		10,368
Office expenses		5,607		5,257		10,864		3,595		1,378		4,973		15,837
Printing		1,081		1,014		2,095		693		266		959		3,054
Telephone		2,521		2,363		4,884		1,616		619		2,235		7,119
Insurance		2,988		2,800		5,788		1,915		734		2,649		8,437
Rent		7,864		7,374		15,238		5,042		1,932		6,974		22,212
Postage		1,102		1,033		2,135		707		271		978		3,113
Meetings and conferences		1,801		1,687		3,488		1,155		443		1,598		5,086
Event expenses		_		_		_		´ <b>-</b>		14,954		14,954		14,954
Travel		1,710		1,604		3,314		1,096		420		1,516		4,830
Bank fees		753		707		1,460		483		185		668		2,128
Public education		14,753		13,830		28,583		-		_		_		28,583
Miscellaneous		380		357		737		244		94		338		1,075
	_						_							
Total expenses														
before depreciation		175,992		191,087		367,079		89,083		49,097		138,180		505,259
1				, i		,						,		,
Depreciation		-				-		3,284		_		3,284		3,284
Total expenses	\$	175,992	\$	191,087	\$	367,079	\$	92,367	\$	49,097	\$	141,464	\$	508,543